

TECHNICAL REPORT

ON

TWO-DAY TRAINING/SENSITIZATION
WORKSHOP FOR EMERGENCY
PROCUREMENT FOR SMALL/MEDIUM
ENTERPRISES (SMEs) HELD AT MAIMUNA
MILLENIUM PARK HADEJIA, JIGAWA STATE
23 – 24 SEPTEMBER 2020.

BY

BARRISTER FAUZIYYA A. TURA
LEGAL ADVISER/COUNCIL SECRETARY
JIGAWA STATE DUE PROCESS AND
PROJECT MONITORING BUREAU

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ABBREVIATION

SMEs: *Small and Medium Enterprises*

SEMA: *State Emergency Management Agency*

CARES: *Covid -19 Action, Recovery and Economic Stimulus*

SMEDAN: *Small and Medium Enterprises Development Agency of Nigeria*

MSME: *Micro, Small and Medium Enterprises*

AGSMES: *Agric- Business, Small and Medium Enterprises*

AADS: *Accelerated Agricultural Development Scheme*

CIFI: *Creative Industries Financing Initiatives*

CBN: *Central Bank of Nigeria*

ICT: *Information and Communication Technology*

PREAMBLE

The essence of this workshop is a training for two days so as to give an awareness to the indigenous small and medium enterprises on how to get contracts during COVID -19 pandemic. It is also noted that most of the requirements for getting the contract have been scaled down to the level of small and medium enterprises.

During the training an opening prayer was offered by Engr. Saleh Salisu and a welcome address by the Director General Jigawa State Due Process and project monitoring Bureau Alhaji Ado Hussaini MON, in which he highlighted on the opportunities that comes to the state For SMEs and draw their attention that they should be patient enough to participate throughout the two days presentations so as to be conversant with Government procurement process as it relates to COVID -19/Emergency. Also the Director General thanks the state Government for sponsoring the training.

In addition to that, Keynote address was delivered by the Honorable Commissioner Ministry of commerce and Industries, Alhaji Salisu Zakari who also shed more light on the opportunities that comes from both the Federal and State Government, there after paper presentations were conducted by both Ministry of Health, Commerce and Finance, where they summarized the opportunities that are under their Ministries, question and answers were taken.

After questions and answers the chairman of the session who is also the commissioner for commerce And Industries suggested for a break of thirty minutes to allow participants to observe their prayer and take lunch.

Immediately, after prayer and lunch three additional papers were also presented by SEMA, Board of Internal Revenue and Directorate of Economic Empowerment, question and answers were also taken.

In addition to that, three additional papers from Bureau staff were also presented in the second day and the session was closed with prayer by Engr Saleh Salisu for both day one and two.

DAY ONE

PAPER 1

The paper was presented by Director planning ministry of Health, the paper momentarily described the number of various categories of medical health institution currently being managed by the ministry and the remaining funds available for SMEs to participate;

The Ministry now have a work plan of 99,000,000 for further procurement of goods, works and services as measures to prevent the spread of COVID 19.

The paper indicated so many activities, which are either executed or currently ongoing to fight the COVID 19:

- > Establishment of State Task Force
- > Established 288 bed isolation centres at various levels
- > Provided palliatives to over 100,000 families
- > Training of over 2000 health workers
- > Provided 7nos ambulances
- > Quarantined and tested 1,348 almajiris

PAPER 2

This paper was presented by Malam Mohammed Umar Sule, Director of Industry, and Ministry of Commerce on behalf of the Hon.Comm. Min.of Commerce, Hon.Salisu Zakar.

The Ministry has budgeted in the revised 2020 budget the sum of N105 million loan facility to SMEs to fight COVID-19 pandemic. World Bank has also allocated \$750 million under "Nigeria cares: COVID-19 action recovery and economic stimulus programme for results". Each state in Nigeria, according to the Hon Commissioner of Commerce would be given \$20 million each. He mentioned about the SMEDAN grant scheme where 90 persons were selected from each LGAs and were given N50,000 each as non-refundable. The aim is to develop local SMEs in Jigawa State.

PAPER 3

This paper was presented by the representative of the Ministry of Finance, who highlighted on the initiatives of Federal Government which were meant to BOOST ECONOMY of the MSMEs :-

- 60 Billion Naira for MSME Survival funds with payroll
- 15 Billion Off take scheme to cushion the impact of COVID-19

MSME SURVIVAL FUND as a conditional grant is targeted to defenceless micro and small enterprises. It is intended to save not less than 1.3million jobs and specifically impact over 35000 individual per each state in a period of three months.

Other loan opportunities and intervention of the programme includes; AGSMESIS, ABP, AADS loan , CIFI and CBN Health Care Research and Development Grants.

PAPER 4

Director Admin and Finance of SEMA on behalf of the ES presented the vision and mission of the Agency. The ES, he also open-minded the participants on the importance of his Agency in responding to all emergencies. The Agency has the sum of N54 million that was approved in the 2020 Jigawa State revised budget for SMEs. N30 million is earmarked for food purchase; N10 million for transportation of food items; 10 million

for purchasing Agricultural inputs to support people who lost their farmlands due to flooding etc.

Paper 5

This paper was presented by Malam Ibrahim Mohammed Gagarawa Director Programme, Directorate of Economic Empowerment. The Director mentioned to participants the support that the Directorate of Economic Empowerment gave to over 150,000 people for countless procedures of employment in Jigawa State. He identified that N366 million is fixed aside as a buffer for COVID-19 out of which N100 million would be given to SMEs as credit facility with free interest. N150 million would be given to women and youth at community level. N116 million would go to 5 emirate councils in Jigawa State as agric loans.

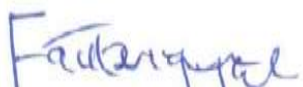
PAPER 6

It was presented by the Zonal Manager Hadejia Board of Internal Revenue, the paper described how to owned TIN number and its functions The Board have centres for capturing and registration across the state.

The paper considered the various methods of Taxes to be collected by the three tier of Government ,respectively.

CONCLUSION

Questions and answers were taken, which took about 45 minutes, the Director General Due Process , thanked all participants who attended the occasion and notify them that tomorrow session will start by 10:00 am.



Barrister Fauziyya A. Tura

Legal Adviser/Secretary to the council

Jigawa State Due Process and Project Monitoring Bureau

DAY 2

PAPER 1

The paper was presented by Director of Building Due Process, QS Ahmad Isah MNIQS, The paper highlighted on the importance of procurement planning in procurement process, Bidding Possibilities, Direct Methods of Procurement, open contracting and selective method with E-Procurement option and Emergency Procurements were highlighted in the paper.

Paper indicated the pre-qualification requirements for a responsive bidder to be qualified.

PAPER 2

The paper was presented by Ag. Director Water Engineering Department Engr. Alhassan Abbas MNSE of Due Process Bureau, which addresses the issue of public procurement activities under COVID 19 pandemic and the major challenges that small and medium enterprises faces in getting contract and how find lasting solutions.

Simultaneously, the paper also highlighted the requirements that have been relaxed for SMEs during COVID-19 pandemic.

PAPER 3

This paper was the last paper presented by Engr. Shaaibu Ali MNSE the paper introduced SMEs to ICT. It explained the environmental challenges that depend on the respective engagement of SMEs to electronic communications in any business.

According to the paper, World Bank observed that ICTs are adopted and used most by businesses as most productive input factor which increase labour and productivity.

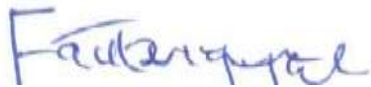
The paper also guided contractors on how to register with Due Process Bureau, accordingly through website of the

Bureau, (www.jigawadueprocessportal.com) . Practical example was demonstrated on how to register with Due Process using the given email. Process of Bid quotations and Evaluation were also demonstrated.

CONCLUSION

In conclusion, the workshop can be said to have been successful because all the objectives set out for it were achieved. Participants were briefed on the significance of the Government procurement processes under COVID-19 emergency with a view to reduce the hardship caused by the pandemic.

The outcome of the workshop were also achieved because there was strong indication of participants understanding the importance of the SME's participation by their various questions and inputs.



Legal Adviser/Secretary to the council

Jigawa State Due Process and Project Monitoring Bureau